

# MANIFESTO OF THE APPALLED ECONOMISTS

SOCIAL EUROPE SERIES



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# CRISIS AND DEBT IN EUROPE

10 PSEUDO “OBVIOUS FACTS”  
AND 22 MEASURES TO DRIVE THE DEBATE FORWARD

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# INTRODUCTION

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The world economic recovery, permitted by a massive injection of public spending into the economy, is fragile but real. One continent lags behind, Europe. Finding again the path of growth is no longer its priority policy. Europe has embarked on another path: the fight against public deficits. In the European Union, these deficits are certainly high - 7% on average in 2010 - but this is much less than the 11% in the United States. While American states whose economic weight is greater than Greece's, such as California, are virtually bankrupt, financial markets have decided to speculate on the sovereign debt of European countries. Europe is in fact caught in its own institutional trap: states must borrow from private financial institutions, which obtain cheap cash from the European Central Bank. As a consequence, the markets hold the key to the funding of the states. In this context, the lack of European solidarity gives rise to speculation, all the more so when the rating agencies' game accentuates the mistrust.

In order to "reassure the markets," a stabilizing fund for the Euro has been improvised, and drastic as well as indiscriminate plans of cuts in public spending have been launched all over Europe. Civil servants are the first affected, including in France, where the increase of their pension contributions is a disguised cut of their wages. Social security benefits are severely reduced, from the Netherlands to Portugal, as well as in France, with the current pension reform. Unemployment and the lack of job security will necessarily increase in the forthcoming years. These measures are irresponsible from a political and social perspective, as well as a strictly economic one. This policy, which has temporarily brought down speculation, has already very negative social consequences in many European countries, especially on the youth, workers and the most vulnerable people. It will eventually stir up tensions in Europe and thereby threaten the European construction itself, which is much more than an economic project. A real democratic debate on economic policy choices must be opened in Europe.

All governments have had to improvise Keynesian stimuli plans, and even sometimes to nationalize banks temporarily. However they want to close this parenthesis quickly. The neoliberal paradigm is still the only one that is acknowledged as legitimate, despite its obvious failures. Based on the assumption of efficient capital markets, it advocates reducing government spending, privatizing public services, flexibilising the labour market, liberalizing trade, financial services and capital markets, increasing competition at all times and in all places... As economists, we are appalled to see that these policies are still on the agenda, and that their theoretical foundations are not reconsidered. The arguments which have been used during thirty years in order to guide European economic policy choices have been undermined by the facts. The crisis has laid bare the dogmatic and unfounded nature of the alleged "obvious facts" repeated ad nauseam by policy makers and their advisers. Whether it is the efficiency and rationality of financial markets, or the need to cut spending to reduce debt or to strengthen the "stability pact", these "obvious facts" have to be examined, and the plurality of choices of economic policies must be shown. Other choices are possible and desirable, provided that the financial industry's noose on public policies is loosened.

We offer below a critical presentation of ten premises that still inspire decisions of public authorities all over Europe every day, despite the fierce denial brought by the financial crisis and its aftermath. These are pseudo "obvious facts" which are in fact unfair and ineffective measures, against which we propose twenty-two counterproposals.

## PSEUDO-OBVIOUS FACT #1 “FINANCIAL MARKETS ARE EFFICIENT”

Today, one fact is obvious to all observers: the crucial role played by financial markets in the functioning of the economy. This is the result of a long evolution that began in the late seventies. However it is measured, this evolution constitutes a clear break, both quantitatively and qualitatively, with previous decades. Under the pressure of financial markets, the overall regulation of capitalism has deeply changed, giving rise to a novel form of capitalism that some have called “patrimonial capitalism”, “financial capitalism” or “neoliberal capitalism”.

The theoretical justification for these mutations is the hypothesis of the informational efficiency of financial markets (or Efficient Markets Hypothesis). According to this hypothesis, it is important to develop financial markets, in order to ensure they operate as freely as possible, because they are the only mechanism allowing an efficient allocation of capital. The policies persistently pursued over the last thirty years are consistent with this recommendation. Their purpose was to create a globally integrated financial market, in which all actors (firms, households, states, financial institutions) can exchange all types of securities (stocks, bonds, debts, derivatives, currencies) for all maturities (long term, medium term, short term). Financial markets have come to resemble the “friction free” market of textbooks: the economic discourse has succeeded in creating reality. The markets being more and more “perfect”, in the mainstream’s meaning of the term, the analysts have believed that the financial system had become much more stable than in the past. The “great moderation” - this period of economic growth without wage growth experienced by the U.S. from 1990 to 2007 - seemed to confirm this view.

Even now, the G20 still thinks that financial markets are the best mechanism for allocating

capital. The primacy and integrity of financial markets remain the ultimate goals pursued by the new financial regulations. The crisis is interpreted not as an inevitable result of the logic of deregulated markets, but as the effect of the dishonesty and irresponsibility of some financial actors poorly supervised by governments.

**Financial competition does not necessarily generate fair prices. Worse, financial competition is often destabilizing and leads to excessive price and irrational fluctuations, the financial bubbles.**

Yet the crisis has demonstrated that markets are not efficient, and they are unable to allow an efficient allocation of capital. The consequences of this fact in terms of regulation and economic policy are tremendous. The theory of efficiency is based on the idea that investors seek and find the most reliable information on the value of projects that are competing for funding. According to this theory, the market price reflects investors’ appraisals and synthesizes all available information: it is therefore a good estimate of the true value of the securities. This value is supposed to summarize all the information needed to guide economic activity and social life as well. Thus, the capital is invested in the most profitable projects, and leaves the least efficient ones. This is the central idea of this theory: financial competition generates fair prices, which are reliable signals to investors, and an effective guide for economic development.

However, the crisis has proved correct various critical works that had cast doubts on this proposition. Financial competition does not necessarily generate fair prices. In fact, even worse, financial competition is often destabilising and leads to excessive increases

in price and irrational fluctuations, in short financial bubbles.

The major flaw in the theory of efficient capital markets is that it transposes the theory used for ordinary goods and services to financial markets. In markets for goods and services, competition is partly self-regulating under what is called the “law” of supply and demand: when the price of a commodity rises, producers increase their supply, and buyers reduce their demand. As a consequence, the price decreases and goes back towards its equilibrium level. In other words, when the price of a commodity rises, restoring forces tend to impede and reverse this increase. Competition produces what is called “negative feedbacks”, i.e. restoring forces that go in the opposite direction from the initial shock. The idea of efficiency arises from a direct transposition of this mechanism to financial markets.

However, for the latter, the situation is very different. When the price increases, it is common to observe not a decrease, but an increase in demand! Indeed, the rising price means a higher return for those who own the security, because of the capital gain. The

price increase thus attracts new buyers, which further reinforces the initial increase. The promise of bonuses pushes traders to further strengthen the movement. This remains the case until an incident, unpredictable but inevitable, takes place and causes the reversal of expectations and the crash. This herding phenomenon is a process of “positive feedbacks” which worsens the initial imbalances. This is what a speculative bubble consists of: a cumulative increase in prices that feeds itself. Such a process does not produce fair prices, but rather inadequate prices.

As a consequence, the predominant place occupied by financial markets cannot lead to any kind of efficiency. Even worse, it is a permanent source of instability, as is evident from the uninterrupted series of bubbles that we have seen in the past 20 years: Japan, South-East Asia, the Internet, emerging markets, real estate and securitization. Financial instability is reflected by the huge fluctuations of exchange rates and of the stock market, which are clearly unrelated to the fundamentals of the economy. This instability, arising from the financial sector, spreads to the real economy through many mechanisms.

**To reduce the inefficiency and instability of financial markets, we suggest the following four measures:**

**Measure 1:** To strictly separate financial markets and the activities of financial actors, prohibiting banks from speculating on their own current account, in order to prevent the proliferation of bubbles and crashes.

**Measure 2:** To reduce liquidity and destabilizing speculation by controls on capital movements and taxation on financial transactions.

**Measure 3:** To restrict financial transactions to those meeting the needs of the real economy (e.g., CDS only to holders of insured securities, etc.).

**Measure 4:** Capping the earnings of traders.

## PSEUDO - OBVIOUS FACT # 2

### “FINANCIAL MARKETS CONTRIBUTE TO ECONOMIC GROWTH”

Financial integration has hugely increased the power of finance because it unifies and centralizes capitalist property globally. It determines profitability standards which are required of all capital. The idea was that financial markets would replace the financing of investments by banks. However, this project has failed given that currently companies fund shareholders rather than the other way around. Corporate governance was nevertheless profoundly transformed to meet the standards of market profitability. With the rise of shareholder value, a new conception of the firm and its management has emerged, where the firm is being conceived as an entity at the service of the shareholder. The idea of a common interest of the different stakeholders of the firm has disappeared. The operators of publicly traded companies now have the primary and exclusive mission to satisfy the shareholders' desire to enrich themselves. Consequently, they no longer behave as wage earners, as they witness the excessive surge in their incomes. As argued by "agency" theory the aim it is to ensure that the interests of managers now converge with those of shareholders.

An ROE (Return on Equity) of 15% to 25% has now become the standard imposed

by the power of finance on companies and employees. Liquidity is the instrument of that power, as it allows unsatisfied investors to go elsewhere in no time. Faced with this power, the interests of wage earners as well as political sovereignty were marginalised. This imbalance leads to unreasonable demands for profit, which then hamper economic growth and lead to a continuous increase in income inequality. Firstly, the profitability requirements greatly inhibit investment: the higher the required return, the more difficult it is to find projects that are competitive enough in order to meet these requirements. Investment rates remain historically low in Europe and the United States. Secondly, these requirements cause a constant downward pressure on wages and purchasing power, which is not favourable to demand. The simultaneous curbing of investment and consumption leads to low growth and endemic unemployment. This trend has been thwarted in the Anglo-Saxon countries by the development of household debt, and by asset bubbles that create fictional wealth, allowing for a growth of consumption without wages, but ending up with crashes.

## MEASURES

**In order to eliminate the negative effects of financial markets on economic activity, we propose the following three measures:**

**Measure 5:** To strengthen significantly counter-powers within firms, in order to force the management to take into account the interests of all the stakeholders.

**Measure 6:** To increase significantly the taxation of very high incomes to discourage the race towards unsustainable returns.

**Measure 7:** To reduce the dependency of firms upon financial markets, and to develop a public policy of credit (preferential rates for activities of priority within the social and environmental spheres).

## PSEUDO OBVIOUS FACT # 3

### “MARKETS CORRECTLY ASSESS THE SOLVENCY OF STATES”

According to the proponents of efficient capital markets, market operators take into account the objective situation of public finances in order to assess the risk of taking out state bonds. Take the case of Greek debt: financial operators and policy makers rely exclusively on financial assessments in order to assess the situation. Thus, when the required interest rate for Greece rose to more than 10%, everyone concluded that the risk of default was high: if investors demanded such a risk premium, this meant that the danger was extreme.

This is a profound mistake if one understands the true nature of the assessment by the financial market. As this market is not efficient, it very often produces prices disconnected from the fundamentals. In these circumstances, it is unreasonable to rely exclusively on the financial market assessments in order to assess a situation. Assessing the value of a financial security is not comparable to measuring an objective magnitude, like, for example, estimating the weight of an object. A financial security is a

claim on future revenue: in order to evaluate it, one must anticipate what this future will be. It is a matter of appraisal, not of objective measure, because at the instant  $t$ , the future is by no means predetermined. In trading rooms, it is what operators imagine it will be. A financial price is the result of an assessment, a belief, a bet on the future: there is no guarantee that the assessment of markets is in any way superior to other forms of assessment.

Above all, financial evaluation is not neutral: it affects the object it is meant to measure, it initiates and builds the future it imagines. So, rating agencies play an important role in determining interest rates on bond markets by awarding grades that are highly subjective, if they are not driven by a desire to fuel instability, a source for speculative profits. When agencies downgrade the sovereign rating of a state, they increase the rate of interest demanded by financial actors in order to acquire securities of the public debt of this state, and thereby increase the risk of bankruptcy.

**To reduce the influence of the market's psychology on the funding of the state, we propose the following two measures:**

**Measure 8:** Rating agencies should not be allowed to arbitrarily influence interest rates on bond markets by downgrading the rating of a State. The activities of agencies should be regulated in a way that requires that their ratings result from a transparent economic calculation.

**Measure 8a:** States should be freed from the threat of financial markets by guaranteeing the purchase of public securities by the European Central Bank (ECB).

## PSEUDO “OBVIOUS FACT” # 4 “SOARING PUBLIC DEBT RESULTS FROM EXCESSIVE SPENDING”

Michel Pebereau, one of the “godfathers” of the French banking system described France in 2005, in an official ad hoc report, as a country stifled by debt and which is sacrificing its future generations by engaging in reckless social spending. The state running into debt is understood as analogous to a father who drinks alcohol beyond his means: this is the vision usually propagated by most editorialists. And yet, the recent explosion of public debt in Europe and the world is due to something which is very different: the bailout plans of the financial sector and the recession caused by the banking and financial crisis that began in 2008. The average public deficit in the eurozone was only 0.6% of GDP in 2007, but the crisis has increased this to 7% in 2010. At the same time, public debt increased from 66 % to 84% of GDP.

But the rise in public debt, in France as in many European countries, was initially moderate, and came before the recession; it mainly comes not from an upward trend in public spending – since, on the contrary, as a proportion of GDP, public spending has been stable or declining in the EU since the early 1990s – but from the erosion of public revenue, due to weak economic growth over

the period, and the fiscal counter-revolution led by most governments in the past twenty-five years. In the longer run, the fiscal counter-revolution has continuously fuelled the swelling of the debt from one recession to another. Thus, in France, a recent parliamentary report estimated €100 billion in 2010 as the cost of tax cuts granted between 2000 and 2010, even without including exemptions from social contributions (€30 billion) and other “tax expenditures”. As tax harmonisation has not taken place, European states have engaged in tax competition, lowering corporate taxes and taxes on high income and assets. Even if the relative weight of its determinants varies from one country to another, the rise of government deficits and debt ratios that has taken place almost everywhere in Europe over the last thirty years does not primarily result from an increase in public spending. This diagnosis obviously opens up avenues other than the reduction of public spending mantra, repeated ad nauseam, in order to reduce public deficits.

**To restore an informed public debate on the origin of the debt and therefore on the means to cure it, we propose the following measure:**

**Measure 9:** To conduct a public audit of public debts, in order to determine their origin and to identify the main holders of debt securities, as well as the amounts held.

## PSEUDO OBVIOUS FACT # 5

### “PUBLIC SPENDING MUST BE CUT IN ORDER TO REDUCE THE PUBLIC DEBT”

Even if the increase in debt was partly due to an increase in public spending, cutting public spending would not necessarily be part of the solution. This is because the dynamics of public debt have little in common with that of a household's: it is not possible to reduce macroeconomics to the economy of the household. The dynamics of debt depends on several factors: the level of primary deficits, as well as the spread between the interest rate and the nominal growth rate of the economy.

For, if the latter is lower than the interest rate, debt will increase mechanically because of the “snowball effect”: the level of interest explodes, and so too does the total deficit (including the interest on the debt debt). Thus, in the early 1990s, the “franc fort” policy conducted by Bérégovoy, and maintained despite the 1993-94 recession, resulted in an interest rate higher than the growth rate, explaining the surge in France's public debt during this period. The same mechanism caused the increase in debt in the first half of the 1980's, as a consequence of the neoliberal revolution and the high interest rate policies led by Ronald Reagan and Margaret Thatcher.

The rate of economic growth itself is not independent from public spending: in the short term, the existence of stable public

expenditure limits the size of a recession (through “automatic stabilizers”); in the long term, public investment and expenditure (education, health, research, infrastructures...) stimulates growth. It is wrong to say that any public deficit further increases public debt, or that any reduction of the public deficit reduces debt. If reducing the deficit weighs down economic activity, this will make debt even larger. Neoliberal news analysts point out that some countries (Canada, Sweden, and Israel) achieved very abrupt adjustments of their public accounts in the 1990s, followed by an immediate upturn in growth. However this is possible only if the adjustment regards an isolated country, which quickly regains competitiveness over its rivals. Obviously, the proponents of European structural adjustment forget that European countries are the main customers and competitors for the other European countries, since the European Union is, on the whole, a rather closed economy. The only effect of a simultaneous and massive reduction of government spending in all EU countries will be a worsened recession, and thus a further increase in public debt.

**To avoid public finance policies that will cause social and political disaster, we submit the following two measures for discussion:**

**Measure 10:** The level of social protection (unemployment benefits, housing...) must be maintained, or even improved.

**Measure 11:** Public spending on education, research, investment in environmental conversion, etc., must be increased, in order to set up the conditions for sustainable growth and to bring about a sharp fall in unemployment.

## PSEUDO OBVIOUS FACT # 6

### “PUBLIC DEBT SHIFTS THE BURDEN OF OUR EXCESSES ONTO OUR GRANDCHILDREN”

There is another fallacious statement that confuses household economics with macroeconomics: that public debt is a transfer of wealth to the detriment of future generations. Public debt is a mechanism for transferring wealth, but mainly from ordinary taxpayers to shareholders.

Indeed, on the basis of the belief (rarely documented) that lower taxes stimulate growth and increase government revenue, European states have, since 1980, imitated U.S. fiscal policy. Tax and social contributions cuts have proliferated (on corporate profits, on the income of the wealthiest individuals, on property, on employer contributions...), but their influence on economic growth has been very uncertain. As a consequence, these anti-redistributive tax policies have worsened cumulatively both social inequalities and public deficits.

These tax policies have forced governments to borrow from well-off households and financial markets, in order to finance the deficits created in this way. This might be called the “jackpot effect”: with the money saved on their taxes, the rich were able to acquire (interest bearing) securities of the

debt issued to finance public deficits caused by tax cuts... The public debt service in France represents €40 billion per annum, almost as much as the revenue generated by the income tax. This tour de force is all the more amazing given that political leaders then succeeded in persuading the public that employees, pensioners and the sick were responsible for the public debt.

Thus, the increase in public debt in Europe or in the USA is not the result of expansionary Keynesian policies, or expensive social policies, but, much more, of a policy in favour of the lucky few. “Tax expenditures” (lowered taxes and contributions) increase the disposable income of those who need it least, who, as a result, can further increase their investments in treasury bills, which are reimbursed, with interests, by the state with the tax revenues paid by all taxpayers. On the whole, a mechanism of upwards redistribution has been set up, from the lower to the upper classes, via public debt, the counterpart of which is always private gain.

**To more equally redress public finances in Europe and in France, we propose the following two measures:**

**Measure 12:** To restore the redistributive nature of direct taxation on income (suppressing tax breaks, creating new tax brackets, and increasing the rates of income tax...)

**Measure 13:** To suppress those tax exemptions granted to companies which have insufficient effects on employment.

## PSEUDO OBVIOUS FACT # 7

### “WE MUST REASSURE FINANCIAL MARKETS IN ORDER TO FUND THE PUBLIC DEBT”

At the global level, rising public debt must be analysed in parallel with the process of financialisation. During the last thirty years, due to the full liberalization of capital flows, finance has significantly increased its grip on the economy. Large firms rely less on credit and increasingly on financial markets. Households also see an increasing share of their savings drained to finance their retirement, through various investment products or in certain countries through the financing of housing (mortgage). Portfolio managers seeking to diversify risk invest in government securities in addition to private equity. These public bonds were easy to find as governments were conducting similar policies leading to a surge in deficits: high interest rates, tax cuts targeted at high incomes, massive incentives to the financial savings of households for pensions funds, etc.

At EU level, the financialisation of the public debt has been included in the treaties: since the Maastricht treaty central banks are prohibited from directly funding states, which must instead find lenders in the financial markets. This “monetary punishment” is accompanied by a process of “financial liberalisation”, and is the exact opposite of

the policies adopted after the Great Depression of the 1930s, which consisted of “financial repression” (i.e. severe restrictions on the freedom of action of finance) and “monetary liberation” (with the end of the gold standard). The purpose of the European treaties is to submit states, supposedly too extravagant by nature, to the discipline of financial markets, which are supposed to be by nature efficient and omniscient.

The result of this doctrinal choice is that the European Central Bank does not have the right to subscribe directly to the public bonds issued by European states. Deprived from the security of always being financed by the Central Bank, Southern European states have suffered from speculative attacks. Admittedly, in recent months, the ECB has bought government bonds at market interest rates to ease tensions in the European bond market, something that previously it had always refused to do, in the name of unwavering orthodoxy. However, nothing says that this will suffice if the debt crisis worsens and if market interest rates soar; this monetary orthodoxy devoid of scientific foundations may then be difficult to maintain.

#### To address the problem of debt we propose the following two measures:

**Measure 14:** To authorise the European Central Bank to directly fund European states at low interest rates, thus loosening the straitjacket of financial markets (or to require commercial banks to subscribe to the issue of government bonds).

**Measure 15:** If necessary, to restructure the public debt, for example by capping the service of public debt to a certain percentage of GDP, and by discriminating between creditors according to the volume of shares they hold. In fact, very large stockholders (individuals or institutions) must accept a substantial lengthening of the debt profile, and even partial or total cancellation. We must also renegotiate the exorbitant interest rates paid on bonds issued by countries in trouble since the crisis.

## PSEUDO OBVIOUS FACT # 8

### “THE EUROPEAN UNION PROTECTS THE EUROPEAN SOCIAL MODEL”

The European experience is ambiguous. Two visions of Europe coexist, without daring to compete openly. For Social Democrats, Europe should promote the European social model, which resulted from the post World War II social compromise, with its welfare states, its public services and industrial policies. Europe should have been a bulwark against liberal globalisation, a way to protect, sustain, and advance this model. Europe should have defended a certain vision of the organisation of the world economy, i.e. a globalisation regulated by agencies of global governance. Europe should have allowed member countries to maintain a high level of public spending and redistribution, by protecting their ability to finance spending through the harmonisation of taxes on individuals, businesses, and capital.

However, Europe does not want to admit and promote its specificity. The currently prevailing view in Brussels, and in most national governments, is rather that of a liberal Europe, whose objective is to “adapt” European economies to the needs of globalisation. According to this view, European integration is an opportunity to undermine the European social model and to deregulate economies; this is evident through the domination, within the Single Market, of the rule of competition law over domestic regulations and social rights, which introduces more competition in markets for products and services, diminishes the importance of public services and organises competition among European workers. Social and fiscal competition has reduced taxes, notably on capital income and companies (the “mobile bases” of taxation, opposed to the “fixed base” of labour), and has put pressure on social spending. The treaties guarantee the so-called “four freedoms”: free movement of people, goods, services and capital. But far

from being limited to the internal market, the freedom of movement of capital has been granted to worldwide investors, thereby subjecting the European productive structure to the exploitation of international capital. European integration thus appears as a way to impose neoliberal reforms on the peoples of Europe.

**Europe should have allowed member countries to maintain a high level of public spending and redistribution, by protecting their ability to finance spending through the harmonization of taxes on individuals, businesses, and capital.**

The organization of the macroeconomic policy (i.e. the independence of the European Central Bank from political powers and the Stability and Growth Pact) is marked by distrust of democratically elected governments, this deprives European countries of their autonomy in monetary and budgetary policies. As fiscal balance must be achieved and discretionary stimuli are banished, only “automatic stabilizers” are allowed to play. No common countercyclical economic policy is implemented in the area, and no common goal is defined in terms of growth or employment. The differences between the situations of the different countries are not taken into account, as the Pact does not deal with national interest rates or current accounts deficits. Finally, the EU goals for public deficits and debt do not account for national economic circumstances.

The European authorities have tried to give impetus to “structural reforms” (through the Broad Economic Policy Guidelines (BEPGs), the open method of coordination, and the Lisbon Agenda), with uneven success. These orientations were adopted in a way

that is neither democratic nor mobilising and their neo-liberal orientation did not necessarily correspond to policies implemented at national levels, given the balance of forces existing in each country. Furthermore, these orientations did not immediately result in the kind of brilliant successes which would have legitimized them. The movement towards greater economic liberalisation has been questioned (see the failure of the Bolkestein Directive) and some countries have been tempted to nationalise their industrial policy, while most remained opposed to the Europeanisation of their fiscal or social policies. Social Europe has remained an empty word, and only the Europe of competition and finance has actually affirmed itself.

## MEASURES

**For Europe to truly promote a European social model, we propose a discussion based on the following two measures**

**Measure 16:** To call into question the free movement of capital and goods between the EU and the rest of the world, by negotiating bilateral or multilateral agreements if necessary.

**Measure 17:** To make “harmonisation in progress” the guiding principle of European construction, instead of competition policy. To establish binding common goals in the social and macro-economic arenas (with the creation of Broad Social Policy Guidelines, or BSPGs).

## PSEUDO OBVIOUS FACT # 9

### “THE EURO IS A SHIELD AGAINST THE CRISIS”

The Euro should be a protection against the global financial crisis. After all, the removal of exchange rate uncertainty between European currencies has suppressed a major element of instability. Yet the Euro did not protect us; Europe has been more profoundly and protractedly affected by the crisis than the rest of the world, largely because of the way the monetary union has been created.

Since 1999, the Eurozone has experienced relatively poor growth and increased divergence between member states in terms of growth, inflation, unemployment and external imbalances. The economic policy framework of the Eurozone, which tends to impose similar macroeconomic policies on countries which happen to be in different situations, has widened the disparity in growth between the member states. In most countries, especially the larger ones, the introduction of the Euro did not stimulate growth, contrarily to what had been promised. For other countries, growth did take place, but it came at a price of imbalances which proved difficult to defend. Monetary and fiscal orthodoxy, which has been reinforced by the euro, has shifted the entire burden of adjustment on labour; labour flexibility and wage moderation have been promoted, the share of wages as related to total income has been reduced, and inequalities have widened.

This race to the bottom has been won by Germany, which has been able to draw large trade surpluses at the expense of its neighbours, and in particular its own workers. Germany established a low cost of labour and social benefits, giving itself a commercial advantage over its neighbours, who were not able to treat their own workers so badly. The German trade surplus is detrimental to

growth in other countries; budget and trade deficits of some countries are the inevitable counterpart of the surpluses of other member states. Generally speaking, the member states have not been able to develop a coordinated strategy.

**Monetary and fiscal orthodoxy, which has been reinforced by the euro, has shifted the entire burden of adjustment on labour.**

The Eurozone should have been less affected by the financial crisis than the United States or the United Kingdom. In the Eurozone, households invest much less on financial markets, which are less sophisticated, and, before the crisis, public finances were in a better situation: the deficit of the Euro countries reached only 0.6% of GDP in 2007, compared to almost 3% in the U.S., the U.K. and Japan. However, the Eurozone was suffering from widening imbalances: Northern countries (Germany, Austria, the Netherlands, and Scandinavia) were curbing their wage levels and their internal demand, thus piling on external surpluses, while the Southern countries (Spain, Greece, Ireland) experienced strong growth, driven by interest rates below growth rates, and accumulated external deficits.

The financial crisis began in the United States, a country which has now attempted to implement a realpolitik of fiscal and monetary stimulus, while initiating a movement of financial re-regulation. Europe on the contrary has failed to engage in a sufficiently responsive policy. From 2007 to 2010, the fiscal impulse has been limited to 1.6 percentage points of GDP in the Eurozone, versus 3.2 points in the United Kingdom, and 4.2 points in the United

States. The production loss caused by the crisis has been much larger in the Eurzone than in the United States. Rising public deficits were not so much the result of an active policy but rather were a result of the crisis.

At the same time, the Commission has continued to launch excessive deficit procedures against member states, to the point that, by mid 2010, virtually all states in the area were involved. The Commission asked member states to commit themselves to limit their deficits to 3% by 2013 or 2014,

regardless of economic developments. The European authorities have continued to demand restrictive wage policies and challenged public pension and health systems, at the obvious risk of deepening the recession in the continent and increasing tensions between countries. This lack of coordination, and more fundamentally, the absence of an EU budget allowing for an effective solidarity between Member States, have encouraged financial actors to turn away from the Euro or even to speculate openly against it.

## MEASURES

**For the Euro to effectively protect European citizens from the crisis, we propose the following three measures**

**Measure 18:** To ensure effective coordination of macroeconomic policies and a concerted reduction of trade imbalances between European countries.

**Measure 19:** To offset payment imbalances in Europe by a Bank of Settlements (that would organize loans between European countries)

**Measure 20:** If the Euro crisis leads to the end of the Euro, and pending the reviving of the EU budget (see below), to establish an intra-European monetary system (with a common currency such as the “Bancor”) which would organize the unwinding of imbalances in trade balances in Europe.

## PSEUDO OBVIOUS FACT # 10

### “THE GREEK CRISIS WAS A SPRINGBOARD TOWARDS AN ECONOMIC GOVERNMENT OF EUROPE AND EFFECTIVE EUROPEAN SOLIDARITY”

From mid-2009 onwards, financial markets have begun to speculate on the debt of European countries. Overall, soaring debts and deficits in the world have not (yet) resulted in higher long term interest rates: financial operators believe that central banks will keep real short term interest rates near zero for a long time, and that there is no real danger of inflation or of the default of a large country. However, speculators have seen the flaws in the organisation of the Eurozone. While the governments of other developed countries can still be supported by their central bank, Eurozone countries have abandoned this option and are totally dependent on markets to finance their deficits. As a result, speculation was triggered on the most vulnerable countries in the area, i.e. Greece, Spain, and Ireland.

European authorities and governments have been slow to respond to this issue, as they did not want to give the impression that members states were entitled to unlimited support from their partners. They wanted to punish Greece, guilty of having hidden – with the help of Goldman Sachs – the true size of its deficits. However, in May 2010, the ECB and the Member States had to create an Emergency Stabilization Fund to show markets that they would bring unlimited support to threatened countries. In return, these countries had to announce programs of unprecedented fiscal austerity, which will condemn them to a downturn in the short term and to a long period of recession. Under the pressure of the IMF and the European Commission, Greece had to privatise its public services, and Spain had to make its labour market more flexible. Even France and

Germany, which have not been attacked by speculation, have announced restrictive measures. But overall, there is no excess demand in Europe. The fiscal situation is better than that of the U.S. or Great Britain, leaving room for fiscal manoeuvre. We must correct imbalances in a coordinated manner: Northern and Central European countries with trade surpluses should pursue expansionary policies – higher wages, social spending, etc. – in order to offset the restrictive policies of the Southern countries. In total, fiscal policy should not be restrictive on average in the eurozone, as long as the European economy does not come close to full employment.

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But supporters of automatic and restrictive fiscal policies in Europe today are unfortunately fortified. The Greek crisis allows them to make us forget about the origins of the financial crisis. Those who have agreed to financially support the Southern countries want to impose in return a tightening of the Stability and Growth Pact. The Commission and Germany want all member countries to include the goal of balanced budgets in their constitutions, and to have their fiscal policy monitored by committees of independent experts. The Commission wants to impose on countries a long cure of austerity, as long as their public debt is higher than 60% of GDP. Ironically, if there is a step towards a European economic government, it is towards a government

which, instead of loosening the grip on finance, imposes further austerity and structural “reforms”, at the expense of social solidarity, within and between countries.

The crisis provides financial elites and European technocrats with an opportunity to implement a “shock strategy”, by taking advantage of the crisis to push further for a radical neo-liberal agenda. But this policy has little chance of success:

- \* The reduction of public spending will undermine the effort needed at the European level to fund spending on required areas (such as research, education, or family policy) and to help European industry to maintain itself and to invest in the areas of the future (green economy).

- \* The crisis will make it possible to impose deep cuts in social spending, a goal relentlessly pursued by the proponents of neo-liberalism, this will come at the risk of undermining social cohesion, reducing effective demand, and leading households to save more for their pension and health plans,

thus contributing more to the private financial institutions which are responsible for the crisis.

- \* Governments and the European authorities are unwilling to put in place the fiscal harmonisation that would allow for the required increase in taxes on the financial sector, the wealthy and those with higher incomes.

- \* European countries are currently establishing long lasting restrictive fiscal policies that will weigh heavily on growth. Tax revenues will fall. Thus, public balances will hardly be improved, debt ratios will not diminish, and markets will not be reassured.

- \* Because of their diverse political and social cultures, not all European countries have been able to bend under the iron discipline imposed by the Maastricht Treaty; not all of them will bend to its current reinforcement. The risk of creating a dynamic where each country will turn in on itself is real.

## MEASURES

**In order to move towards a genuine economic government and European solidarity, we propose the following two measures**

**Measure 21:** To establish a European tax (for instance a carbon tax, or a tax on profits) and to create an effective European budget that would facilitate the convergence of economies, and to work towards equal conditions of access to public and social services in each member state, on the basis of best practices.

**Measure 22:** To launch a broad European action plan, which would be funded by public subscription with low but guaranteed interest rates (and / or by money creation from the ECB), that would initiate the green conversion of the European economy.

# CONCLUSION

## DEBATING ECONOMIC POLICY, CREATING PATHS TO RESHAPE THE EUROPEAN UNION

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Europe has been built for three decades on a technocratic basis which has excluded populations from economic policy debates. The neoliberal doctrine, which rests on the now indefensible assumption of the efficiency of financial markets, should be abandoned. We must reopen the space of possible policies and discuss alternative and consistent proposals that constrain the power of finance and organize the “harmonisation while the improvement is being maintained” of European economic and social systems (art. 151 of the Lisbon Treaty). This requires the pooling of substantial budgetary resources, which would be collected from the development of a highly downward redistributive taxation in Europe; member states should also be freed from the grip of financial markets. It is only if these conditions are met that the European project can hope to regain the democratic legitimacy it currently lacks among its citizens.

It is obviously not realistic to imagine that 27 countries will decide at the same time to make such a break in the methods and objectives of the European construction. The European Economic Community began with six countries: the reshaping of the European Union will also start with an agreement between a few countries willing to explore alternative ways. As the disastrous consequences of current policies will become obvious, the debate on alternatives will rise across Europe. Social struggles and political changes will occur at different times in different countries. Some national governments will take innovative measures. Those who will desire to do so will adopt enhanced co-operations to take bold steps in the realms of financial regulation, and fiscal and social policy. Through specific measures these countries will hold out their hands to other peoples, so that they can join the movement. As a consequence, it seems important to outline and to debate right now the broad orientations of alternative economic policies that will make the reshaping of the European construction possible.